



Greater Together

April 2016 Newsletter

COURAGE!


With faith and courage there is very little that cannot be overcome. Without faith and courage it takes very little to overcome us.

My very favorite movie (well..... my 3rd favorite movie after the Lord of the Rings trilogy and Jerry Maguire) is "When the Game Stands Tall". It's a true story about the winningest coach in football history. He and his De La Salle Spartans were undefeated for 12 CONSECUTIVE SEASONS (106 straight games)! WOW! His won/loss record stands at 242-14-1 for his entire career. They won for so many reasons. Studying and understanding Coach Bob Ladouceur and his PRINCIPLED leadership has been fascinating and enlightening over the last year. If you have not seen the movie, by all means I recommend it! And it's VERY family friendly! I value it because I believe it's principles can be successfully applied to every walk of life!

This is a SMALL quote given in a speech that Ladouceur gave to his 1998 national championship team:

"To be a part of Spartan tradition means one must be courageous. This does not mean just being brave in the face of a tough opponent - rather it's having the courage to conquer our own cowardly spirit. That little voice inside of us that says, "I can't." - "It's too hard" - or "I am not good enough." The biggest reason why we don't achieve is because we don't believe we can. We place roadblocks in our own way, sabotaging our own efforts. It takes courage and determination to crash down those roadblocks and push the limits we have placed upon ourselves; what others have placed upon our ability."

Believe me, it was very hard to select only one small portion of his stirring philosophy. But this portion is so beautiful and really gets to the heart of what it takes to achieve anything. I admire courage so greatly and believe it to be an indispensable success principle. Listen to your thoughts this week and see where you can apply COURAGE! I LOVE AND APPRECIATE YOU! LIKE CRAZY APPRECIATION!



APRIL 2016

Shelly's Cell: 405.283.6899

Monday night live:
Studio E
1528 SW 89th, OKC OK 73159

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4 Pacesetters 6-6:30 Skin Care 6:45 Studio E	5	6	7 Pizza & Possibilities 6-6:30 Color 101 7 Studio E	8	9
10 "Intensify Your Success" 1-6p	11 NOW Night 6:30 Eye Centre \$5 Consultants	12	13 Conference call w/ Shelly Filkins 8:30p 857.232.0157 Code 718107	14 Pizza & Possibilities 6-6:30 Color 101 7	15 Order Deadline to receive Career Conference Credit	16
17	18 Pacesetters 6-6:30 Skin Care 6:45 Studio E	19 Enrollment Deadline for Summer PCP ←	20	21 Pizza & Possibilities 6-6:30 Color 101 7 Studio E	22	23
24	25 Pacesetters 6-6:30 Skin Care 6:45 Studio E	26 Seminar Priority Registration Opens →	27 Conference call w/ Shelly Filkins 8:30p 857.232.0157 Code 718107	28 Pizza & Possibilities 6-6:30 Color 101 7 Studio E	29	30

Pink
Dreaming
Media

Million \$\$ Message
641-715-3900 Ext 44336#
Monday—Saturday

Stuff You Should Know!
-April Team Building Promotion!
Check InTouch for details

Unit Website:
www.filkinsarea.weebly.com
Area Website:
www.nsdstacyjames.com

DON'T MISS NEW MONDAY NIGHT LIVE!

STUDIO  E!

1528 SW 89th, OKC, OK 73159

Start Strong With FREE Favorites!

When you start a Mary Kay business this April, you'll receive FREE products! This offer can help you start writing your success story with products that are sure to be a hit!

Begin
Beautifully!

1
Purchase
the Starter Kit.

The Starter Kit is more than a bag, it's a beginning! For only \$100 plus shipping, handling and tax, you'll receive business-building that can help you start earning money right away.

2
Earn
FREE Products.

These beloved products (\$59 suggested retail value), including two Mary Kay best-sellers, are a foolproof way to help your customers fall in love with Mary Kay!



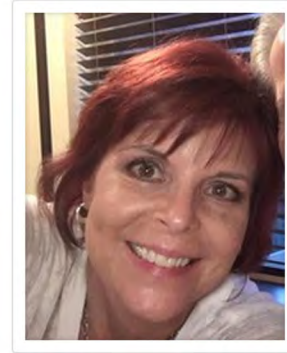
FirmHold® Firming Eye Cream
Lash Lovers® Mascara in Black
Mary Kay® Eye Primer



March Consistency Promotion Achievers!

\$600 Achievement WINNER!

Shelli Hibberd
\$10 at giftcertificates.com



\$450 Wholesale Achiever!



Kathy Mitchell
\$5 at giftcertificates.com

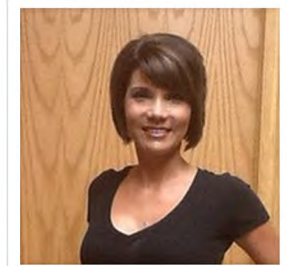


Carolyn Booher
\$5 at giftcertificates.com

\$250 Wholesale Achievers!



Patty Chan



Adrienne Jaworski



Amanda Peoples

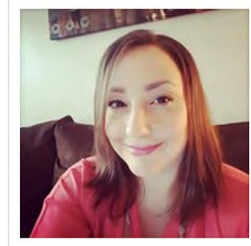
\$250 Wholesale Achievers!



Sheila Imhoff



Rhonda Veazey



Mahtab Doty



Kaci Edwards



Christy Hendricks

THANK YOU Ordering Promotion CONTINUES!

A reason to focus NOW! Let's make MAGIC HAPPEN! I LOVE AND SO APPRECIATE YOU!

**FEBRUARY, MARCH & APRIL
ORDERING PROMOTION!**

\$250* = Newsletter Recognition
\$450* = \$5 at giftcertificates.com
\$600* = \$10 at giftcertificates.com
\$800* = \$15 at giftcertificates.com

Start Strong With FREE Favorites!
*Minimum order with a Mary Kay Business Plan Application receives FREE products. This offer can only be used with orders placed during the promotion period. For an order to be eligible.

Begin Beautifully!
Purchase the Starter Kit

Earn FREE* Products.
*Free product gifts are given to you when you purchase a starter kit. The amount of product gifts you receive is based on the amount of product you purchase. For more information, visit www.marykay.com.

gift certificates

***Cumulative wholesale order**

PICCOLLAGE



Queen of wholesale, Shelli Hibberd!



Shelli had \$605 wholesale for the month of March!



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SEMINAR REGISTRATION!

Priority Registration Opens April 27th - May 1st

- IBCs who achieve **Star Consultant status** for Q3 (Dec. 16, 2015 – March 15, 2016) with at least \$1,800 or more in personal wholesale Section 1 orders.
- Achievers who are on-target for the **Court of Personal Sales** with at least \$26,000 in estimated retail personal sales from July 1, 2015, through Feb. 29, 2016.
- Achievers who are on-target for the **Court of Sharing** with at least 16 qualified new personal team members from July 1, 2015, through Feb. 29, 2016.

GENERAL REGISTRATION OPENS MAY 2 FOR ALL IBC

- The registration fee for Seminar 2016 is **\$195** per person (including spouses) for priority qualifiers and those who registered for Career Conference 2016 without canceling. The fee for all other registrants is **\$225** except for new IBCs whose IBC Agreement is received and accepted by the Company beginning March 16, 2016. Their fee is \$195. The fee covers three days of functions and is separate from any other expenses, such as hotel, travel, etc.
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INVINCIBLE

JAMES AREA SEMINAR 2016 RECOGNITION & PROMOTIONS

Consultants

CONSULTANT HALF COURT ACHIEVERS
You will be gifted with a stunning pair of Seminar Awards Night earrings at our James Area Banquet when you complete \$20,000 YTD Retail Production for the Seminar Year.

PHOTO BUTTON RECEPTION with STACY
All Double Star Consultants December 16th to March 15th AND March 16th to June 15th. ALL FOUR Quarter Stars will be honored at our James Banquet!

REDRAGEOUS EVENT
DAY 1 6:00 PM :: For all Red Jacket & UP
RED RAGIOUS PRE-PARTY
ON Target Car Drivers | Future Directors & DIQ's in Stacy's luxurious suite!

Directors

DAY 00 :: JULY 30th
1:00 :: Director and DIQ Workshop
6:30 :: ILLUSTRIOUS DIRECTOR DINNER: Directors who grow their units by 60 consultants with minimum of 30 qualified for the Seminar Year!

DAY 0 :: JULY 31st
10:00 AM :: SEIZE THE SUITE LIFE
James/Gambiano Directors in Stacy's Suite Directors who recruit 10 qualified personals from February 1 to June 30th OR add 20 New Qualified consultants to their Unit will be invited into this Exclusive mentoring and Luxurious Experience!

. Those who do both will be presented with an Extremely Special Gift from Stacy and Arnie.

Invincible James Area Banquet

ATTIRE IS FORMAL
Directors will be wearing 50 different shades of lipstick colors!
Solid color dresses & you chose what lipstick shade.
Director Spouses :: black suits | white shirts | ties that match your wives dresses.
Consultants will be wearing solid black long dresses.
Consultant Spouses :: black pants | suit not necessary.

3:30 | Photo Button Reception
4:30 | Doors Open
5:00 | Awards Begin
7:00 | Dinner is Served

GET COLOR CONFIDENT!

Mark your calendars! If you're an Advanced Color Consultant, you can participate in a **30-Minute live stream event Thurs. May 12, at 7pm**. Learn new color application, get trend updates and other surprises. You have until May 1st to complete the online program and watch this special event. Watch InTouch for more details.

You can GET COLOR CONFIDENT on InTouch, here

http://content2.marykayintouch.com//content/ProductCentral/Education/ColorConfident/en-US/ColorConfident_LandingPage.html

Summer of Reds
MARCH 1 - MAY 31, 2016
Stand out in sophisticated style

- 1 Sell 100 pieces
- 2 Build new team
- 3 Move Up

How to Win

Win	Prize	Prize	Prize
100 Pieces	100 Pieces	100 Pieces	100 Pieces
100 Pieces	100 Pieces	100 Pieces	100 Pieces
100 Pieces	100 Pieces	100 Pieces	100 Pieces

Sponsorship

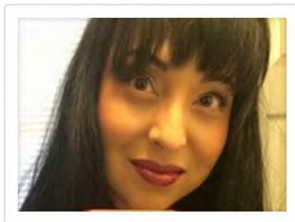
... (small text) ...

New Team Members

- Linda Espinosa - Mahtab Doty's Team
- Lauren Hanna - Alicia Henson's Team

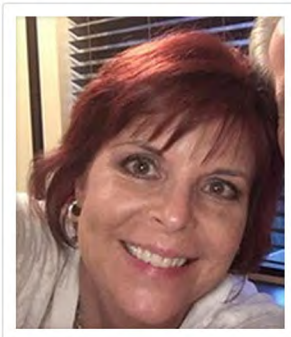
Star Consultant Program!

Who's on target!



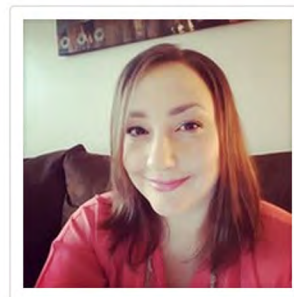
Alicia Henson

On-Target Sapphire with \$564 credits! ONLY \$1236 away!



Shelli Hibberd

On-Target Sapphire with \$527 credits! ONLY \$1273 away



Mahtab Doty

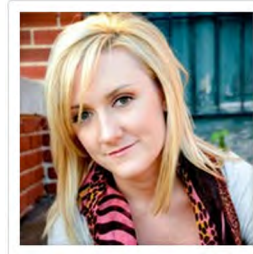
On-Target Sapphire with \$410 credits! ONLY \$1390 away

Greater Together Emerging Leaders

Kristi Kerchee-Stamper, Future Director

As a Future Director, you may enjoy

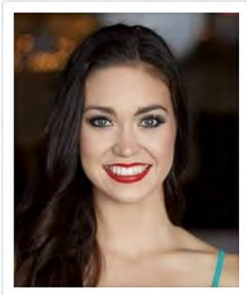
- 8+ Active Personal Team Members
- Product Sales & Reorders
- 4%, 9% or 13% Personal Team Commissions
- Team Building Bonuses
- Eligible to go on-target for Chevy Cruze
- Eligible to wear Red Jacket



KK Tester, Team Leader

As a Team Leader, you may enjoy

- 5+ Active Personal Team Members
- Product Sales & Reorders
- 4%, 9% or 13% Personal Team Commissions
- Team Building Bonuses
- Eligible to go on-target for Chevy Cruze
- Eligible to wear Red Jacket



Star Team Builder



Carolyn Booher

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.



Shelli Hibberd

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.

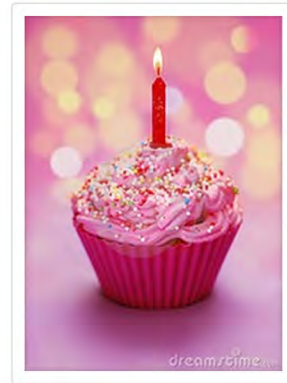


Senior Consultants

- Alicia Henson
- Mahtab Doty
- Jordan Hodgden
- Kaci Edwards
- Amie Vasquez
- Sharla Sharp
- Marie Flores
- Terri Kennedy
- Tina Lyon

Happy Birthday!

- Keisha L. Gordon 1
- Crystal Walker 3
- Michelle Brown 6
- Elizabeth R. Colston 6
- Shalen D. Gramley 8
- Lisa J. Trybulski 9
- Christine J. Araiza 15
- Rebekah A. Rawlins 18
- Debby A. Dull 23
- Alicia S. Henson 25
- Mary E. Pearce 26



Happy Anniversary!

- Alicia S. Henson 6 Years
- Tristan A. Jensen 5 Years
- Marie Flores 5 Years
- Sharla D. Sharp 5 Years
- Lisa J. Trybulski 5 Years
- Erin D. Adair 5 Years
- Monique L. Trammell 3 Years
- Danae Leverett 3 Years
- Danee M. Foster 2 Years
- Rachel N. Thompson 2 Years
- RaeAnn C. Kriz 2 Years
- Michelle N. Raleigh 2 Years
- Kathryn R. Golay 1 Years
- Brooklyn Barry 1 Years
- Elizabeth R. Colston 1 Years
- Shalen D. Gramley 1 Years
- Esther A. Quintero 1 Years
- Meitra L. Doty 1 Years



Greater Together Resources

 Facebook

Please check out our unit website for great resources like training, tracking sheets, upcoming events and promotions! Stay connected on a daily basis by joining out Greater Together FB and Voxer Groups!

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 405.283.6899

 filkinsarea.weebly.com/

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