

# Greater Together

December 2016 Newsletter



Sales Director *Shelly Filkins*  
 Shelly's Cell: 405.283.6899  
 Monday night live:  
 Eve Centre  
 8601 S Western Ave, OKC 73139

## December 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	<b>Studio E</b> 1528 SW 89th, OKC OK 73159			1 Pizza & Possibilities 6-6:30 Glamour 7 Studio E	2	3
4	5 MNL 6:30p Eve Centre	6	7 New Consultant Training 9pm	8 Pizza & Possibilities 6-6:30 Glamour 7 Studio E	9	10 Jill Moore Go Director Fast
11	12 NOW Night 6:30 Eve Centre 8601 S Western	13	14 New Consultant Training 9pm	15 Pizza & Possibilities 6-6:30 Glamour 7 Studio E	16 Spring the Look Enrollment begins	17
18	19 MNL 6:30p Eve Centre	20	21 New Consultant Training 9pm	22 Pizza & Possibilities 6-6:30 Glamour 7 Studio E	23 Company Holiday All Branches Closed	24
MERRY CHRISTMAS	26 Bring Food & \$10 gift. @ Studio E HOLIDAY PARTY	27 Company Holiday All Branches Closed	28 New Consultant Training 9pm	29 Pizza & Possibilities 6-6:30 Glamour 7 Studio E	30	31
Million \$\$ Message Men-Sat 641-715-3900 Ext 44336# Conference Call (712) 775-7031 Access code :121-629-350			Stuff You Should Know! Jill Moore, Time TBA, Trilink Facility 3300 N Santa Fe Ave, OKC, OK 73118		Unit Website: <a href="http://www.filkinsarea.weebly.com">www.filkinsarea.weebly.com</a> Area Website: <a href="http://www.nsdstacyjames.com">www.nsdstacyjames.com</a>	

**DON'T MISS NEW MONDAY NIGHT LIVE!**

**Eve Centre 8601 S Western Ave, OKC, 73139**

*December*

place a cumulative \$600 or more wholesale section 1 order & receive this gorgeous bracelet with a quote that reflects Mary Kay's legacy of love.



# Welcome Back to Wonderful!

DEC. 1-31, 2016

Do you remember the thrill of starting your Mary Kay business and the joy that came with getting to know determined, inspirational women like you? Just follow these three steps to earn a **FREE\* TimeWise® Microdermabrasion Plus Set**, \$55 suggested retail, and get back on the path to success!

"DON'T PUT OFF 'TIL TOMORROW WHAT IT IS THAT YOU WANT TO DO. START NOW. DO IT NOW. START DOING WHATEVER IT IS THAT WILL MAKE YOUR DREAM A REALITY."

*Mary Kay*

**1 RESTART.**  
Sign a new Independent Beauty Consultant Agreement.

**2 PURCHASE.**  
Purchase a \$25 Second Chance Starter Kit or \$100 Starter Kit.

**3 ORDER.**  
Place an initial wholesale Section 1 order of \$600 or more by Jan. 31, 2017.\*\*



If you're ready to make this a December to remember, contact me! I can help you rediscover your dreams and turn them into reality!

The following restrictions apply: Participants must be eligible to obtain a new Independent Beauty Consultant Agreement to the Company and it must be received and accepted by the Company (Dec. 1 through Dec. 31, 2016). \*TimeWise® Microdermabrasion Plus Set and Second Chance Starter Kit are available only to new Independent Beauty Consultants who purchase a \$25 or more wholesale Starter Kit order by Dec. 31, 2016 or more suggested retail, including handling and tax. Your initial wholesale Section 1 order must be received and accepted by the Company by Jan. 31, 2017 to qualify to receive the FREE TimeWise® Microdermabrasion Plus Set. Sales tax is required on the suggested retail value of the FREE TimeWise® Microdermabrasion Plus Set. \*\*Purchasing inventory is an individual decision, and it's entirely not a requirement for you to begin your Mary Kay business. We strongly recommend that you determine what activity level you plan to pursue in your Mary Kay business. Then, if you determine to purchase inventory, please do so in a way that supports that activity. If you decide that the opportunity is not right for you, Mary Kay will not be responsible for the purchase of your initial order.

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## Queen of wholesale, Courtney Fredrickson!



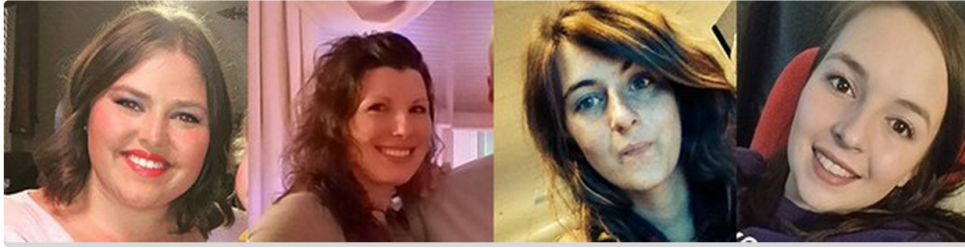
## Courtney had \$1797 wholesale for the month of November!

Consultant	Whsle	Consultant	Whsle
1. Courtney Fredrickson	\$1,797	6. Alicia Henson	\$467
2. Shelli Hibberd	\$1,544	7. Brianna Sturgeon	\$465
3. Tristan Edge	\$1,518	8. Claire Hollis	\$431
4. March Foshee	\$602	9. Kaci Edwards	\$415
5. Kathy Mitchell	\$490	10. Patty Chan	\$389

Shout out to Claire for maintaining the #8 spot 2 months in a row!



## Queens of Recruiting!



**Elise Jasper - Laura Collins - Brianna Sturgeon - Kayla Cagle**

All had 1 new recruit in November!

## Star Consultant Program!

September 16th - December 15th

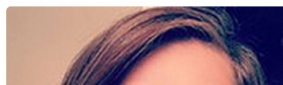
**INDULGE YOUR DREAMS**  
NEW YEAR, NEW YOU, NEW YOU

**Star Consultant Program**  
Sept. 16 to Dec. 15, 2016  
**MARY KAY**

<b>\$150 Spafinder Wellness 360® Gift Card</b> Spafinder Wellness 360®	<b>Breakdown® "Total Relaxation" Pro Foot, calf and Thigh Massager</b>	<b>2017 Independent Sales Operator Kit</b> Naudus® Sprung® Bike
<b>Blue® QuietComfort® 2x Wireless Noise Cancelling Headphones</b>	<b>Revolution® "Personal Moment" Pro Smart Scale</b>	<b>Multi-Use® Auto-Blend® Compact Blender</b>
<b>Kona® Bicycle</b>	<b>6 MONTHS</b>	<b>Cuisinart® Compact Juice Extractor</b>
<b>Stamper® IntelliSeal® Pro Reseal and Pliques Magic Circle</b>	<b>Reusable Shopping Bags with Organizing Straps</b>	<b>Home Organization System</b>
<b>InMotion® "Shiatsu" Foot Massager with Heat</b>	<b>Three-Piece Expandable Bag and Binnet Set</b>	<b>Note Cards, Journal and Pen Set</b>
<b>Gym Bag</b>		

As the new year approaches, get ready to **indulge your dreams** with prizes to **start the year off with a bang**. You've worked hard, set goals and achieved them, so now you can enjoy the **New Year, New You, New You.**

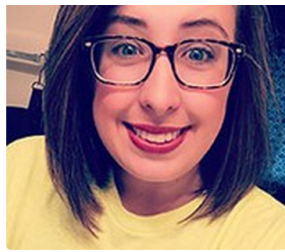
## Who is ALREADY A STAR?





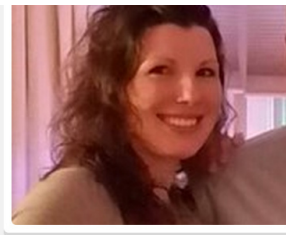
**Courtney Fredrickson**

Courtney is already an Pearl star with \$5449 wholesale credits.



**Tristan Edge**

Tristan is already an Pearl star with \$3104 wholesale credits plus 1800 recruiting credits.



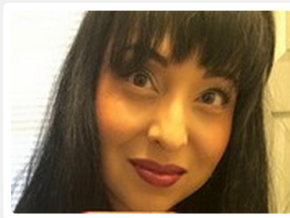
**Laura Collins**

Laura is already an Emerald star with \$3717 wholesale credits plus 600 recruiting credits.



**Angel Garner**

Angel is already a Diamond star with \$3000 wholesale credits.



**Alicia Henson**

Alicia is already a Ruby star with \$2371 wholesale credits plus 600 recruiting credits.



**Shelli Hibberd**

Shelli is already a Ruby star with \$2837 wholesale credits.

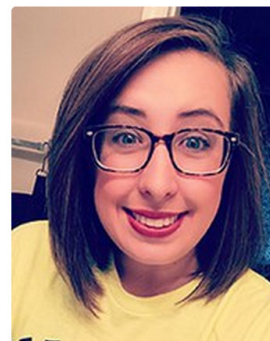
**Greater Together Emerging Leaders**

**Future Director & DIQ's**

**Tristan Edge, Future Director**

As a Director in Qualification, you may enjoy

- 10+ Active Personal Team Members
- Product Sales & Reorders
- 4%, 9% or 13% Personal Team Commission
- Team Building Bonuses
- Eligible to go On-Target for Chevy Cruze
- Eligible to wear Red Jacket



**Team Leaders - On-Target Car Driveres**

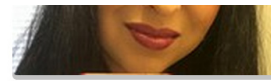
**Alicia Henson**

As a Team Leader, you may enjoy

- 5+ Active Personal Team Members
- Product Sales & Reorders



- Product Sales & Reorders
- 4%, 9% or 13% Personal Team Commissions
- Team Building Bonuses
- Eligible to go on-target for Chevy Cruze
- Eligible to wear Red Jacket



## Kristi Stamper-Kerchee

As a Team Leader, you may enjoy

- 5+ Active Personal Team Members
- Product Sales & Reorders
- 4%, 9% or 13% Personal Team Commissions
- Team Building Bonuses
- Eligible to go on-target for Chevy Cruze
- Eligible to wear Red Jacket

## Star Team Builder

### Shelli Hibberd

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.



## Senior Consultants

- Carolyn Booher
- Brandi Hunter
- K.K. Tester
- Mahtab Doty
- Laura Collins
- Terri Kennedy
- Sharla Sharp
- Brianna Sturgeon
- Jordan Hodgden

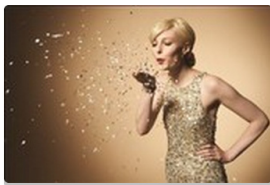
## New Team Members

March Foshee - Laura Collins's Team  
 Carrie Geissler - Elise Jasper 's Team  
 Kelli Tarver - Brianna Sturgeon's Team  
 Stephanie Wilbanks - Kayla Cagle's Team



## Happy Birthday!

- Adrienne Jaworski - December 3
- Christi Olstad - December 3
- Jill Nelson - December 5
- Kelsey Saunders - December 9
- Linnie Anderson - December 10
- Kelsey Dawkins - December 16
- Laura Collins - December 18
- Hailey Conard - December 20
- Reyna Rubalcaba - December 21
- Esther Quintero - December 22
- Elizabeth Ghanaati - December 29
- Darah Hudson - December 29
- Rhonda Veazey - December 29
- Laura Culp - December 31
- Jordan Hodgden - December 31
- Erica Sterling - December 31



## Happy Anniversary!

- Moriah Montez - 1st yr
- Madison Fairchild - 1st yr
- Sarah Thiel - 1st yr
- Keisha Gordon - 1st yr
- Patty Chan - 2nd yr
- Savina Afonso - 2nd yr
- Raquel Martinez - 2nd yr
- Michelle Schmidt - 4th yr
- Jill Nelson - 6th yr





## Greater Together Resources

 Facebook

Please check out our unit website for great resources like training, tracking sheets, upcoming events and promotions! Stay connected on a daily basis by joining out Greater Together FB and Voxer Groups!

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