| Name Consultant Cell phone | | Name Consultant Cell phone | | | | | |
|----------------------------|---|------------------------------|---|----|---|----|---|
| | | | | 1. | Pretending you were going to start a Mary Kay business, would \$100 stand in your way? | 1. | Pretending you were going to start a Mary Kay business, would \$100 stand in your way? |
| | | | | 2. | If you could have, change or accomplish something in the next 6 months (not health related) what would it be? | 2. | If you could have, change or accomplish something in the next 6 months (not health related) what would it be? |
| 3. | Describe your ideal job. Not the job itself, but the QUALITY of that job: | 3. | Describe your ideal job. Not the job itself, but the QUALITY of that job: | | | | |
| | In what you're doing now, how many of these do you have? | | In what you're doing now, how many of these do you have? | | | | |
| 4. | If you did not start a Mary Kay business, where would your life be in one year? | 4. | If you did not start a Mary Kay business, where would your life be in one year? | | | | |
| 5. | If you were to have extra money, how much money would make a difference to you? | 5. | If you were to have extra money, how much money would make a difference to you? | | | | |
| 6. | Pretending you were going to do this business, how much time would you be willing to spend? | 6. | Pretending you were going to do this business, how much time would you be willing to spend? | | | | |