

# Greater Together

October 2016 Newsletter



Sales Director *Shelly Filkins*  
 Shelly's Cell: 405.283.6899  
 Monday night live:  
 Studio E  
 1528 SW 89th, OKC OK 73159

October 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1 <small>Holiday Promo Items Available</small>
2	3 <b>MNL</b> 6:30p Studio E	4	5	6	7	8
9	10 <b>MNL</b> 6:30p Studio E	11	12	13	14 <b>Fall Advance</b> Friday at 6pm	15
16 <b>Advance</b> Ends at Noon	17 <b>MNL</b> 6:30p Studio E	18	19	20	21	22
23	24 <b>MNL</b> 6:30p Studio E	25	26	27	28	29

**Million \$\$ Message**  
641-715-3900 Ext 44336#  
Monday-Saturday

**Stuff You Should Know!**  
 -Last day to enroll for winter PCP mailings, 17th.  
 -DOUBLE CREDIT MONTH Check InTouch for details

**Unit Website:**  
[www.filkinsarea.weebly.com](http://www.filkinsarea.weebly.com)  
**Area Website:**  
[www.nsdstacyjames.com](http://www.nsdstacyjames.com)

DON'T MISS NEW MONDAY NIGHT LIVE!

STUDIO  E!

1528 SW 89th, OKC, OK 73159

## Embrace Your Dreams Challenge

July 1, 2016 – June 30, 2017

Get the year of your dreams off to a great start with this yearlong challenge! Each month during the year that you place a \$600\* or more wholesale Section 1 order, you can receive a gorgeous bracelet\*\* with a quote that reflects Mary Kay Ash's legacy of love.

You can earn a total of 12 stackable inspirational bracelets, adding up to what could be your best year ever!

### What You Believe, You Can Achieve!

The July bracelet features this Mary Kay Ash quote: "What You Believe, You Can Achieve." With an elegant script font, the silver-toned bracelet is embellished with Mary Kay Ash's signature on the inside.



Why not get your Seminar year off to a great start by earning this first bracelet\*\* and set your goal to earn all 12? One bracelet instantly represents your ability to earn up to 50 percent profit. Three bracelets earned in one quarter qualifies you as a Sapphire Star Consultant. Earn 12 bracelets, and you're on your way to consistent bookings, increased sales and building the business of your dreams.

Each month during the year that you place a \$600\* or more wholesale Section 1 order, you can receive a gorgeous bracelet\*\* with a quote that reflects Mary Kay Ash's legacy of love.



# October Bracelet

"Look for the silver lining"

Order \$600

wholesale in

October and get  
this beautiful

bracelet.



MARY KAY

## Double Your Dreams in October!

**SEMINAR 2017 OCTOBER DOUBLE CREDIT PROMOTION**  
Oct. 1 – Oct. 31, 2016

It's time to double up! From Oct. 1 through Oct. 31, 2016, you have the chance to earn Seminar 2017 double credit\*\* toward the Queen's Courts of Personal Sales and Sharing as well as the Circles of Achievement and Excellence. Here's a quick look at the promotion!

- **Queen's Court of Personal Sales:** Earn up to \$4,000 in Seminar bonus credit\*\* for your personal estimated retail production\*\* received and accepted by the Company in October 2016.
- **Queen's Court of Sharing:** Earn double credit\*\* for up to six qualified\*\*\* new personal team members whose Independent Beauty Consultant Agreements are received and

accepted by the Company in October and who place their initial orders of \$600 or more in wholesale Section 1 products in October or November 2016.

- **Circle of Achievement and Circle of Excellence:** Earn up to \$40,000 in unit Seminar bonus credit\*\* for your unit estimated retail production\*\* received and accepted by the Company in October 2016 if you're an Independent Sales Director.

It's time to set your dreams in motion! Visit the **Seminar 2017 Double Credit Promotion** page on *Mary Kay in Touch*® for all of the details. I can't wait to see you take advantage of this promotion and make this the Year of Your Dreams!

\*This bonus/credit credit only applies to the Court of Personal Sales, Circle of Achievement and Independent Sales Director's Sharing Personal Credit.

\*\*All wholesale Section 1 product orders received and accepted by the Company during the period will earn double credit on the suggested retail amount of the court members which includes all wholesale Section 1 regular line and limited edition products while supplies last products and all wholesale Section 1 product bonuses.

\*\*\*A qualified new personal team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products, and is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company and, in the presence of the promoter, the qualified new personal team members are Independent Beauty Consultants whose Independent Beauty Consultant Agreements are received and accepted by the Company in October and who place their initial orders of \$600 or more in wholesale Section 1 products in October or November 2016.



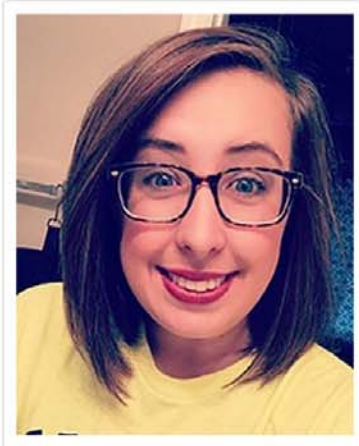
Queen of wholesale, Angel Garner!



Angel had \$3000 wholesale for the month of Septmeber!

Consultant	Whsle	Consultant	Whsle
1. Angel Garner	\$3,000	6. Courtney Fredrickson	\$623
2. Tana Rooker	\$968	7. Shelli Hibberd	\$609
3. Tristan Edge	\$889	8. Sydney Wallace-Fancher	\$387
4. Alicia Henson	\$663	9. K.K. Tester	\$360
5. Terri Kennedy	\$656	10. Kelly Nutter	\$322

Queen of Recruiting, Tristan Edge!



Tristan Earned a Silver Medal with 4 New Recruits in September!

Star Consultant Program!

**INDULGE YOUR DREAMS**  
NEW YEAR, NEW YOU, NEW DREAMS

Star Consultant Program  
Start 10th Dec. 15, 2019  
**MARY KAY**

<b>888 Speaker Wireless 30" GH Card</b> Spafinder	<b>Brooksider® PowerMassager™ Pro Foot, Cal and High Massage</b>	<b>Healthier® Weight Watcher 2017 Recommended Super Omega 100</b>
<b>Beats® Solo3™ Wireless Headphones</b>	<b>Brooksider® Tempus Massage™ Pro Massage System</b>	<b>Hoti Neger® Auto-Blend™ Compact System</b>
<b>Kool® Bicycle</b>	<b>6 MONTHS</b>	<b>Cuisinart® Juicifier</b>
<b>Brooksider® Pro Massage and Relaxation Center</b>	<b>Healthier® Smart Scale</b>	<b>Home Organization System</b>
<b>Healthier® Smart Pool Massage Foot Spa</b>	<b>Travel-Ready Equipment Bag and Backpack</b>	<b>Personalized Personalized 1000 AA</b>
<b>Open Bag</b>		<b>More Cards, Jewelry and Pen Bundle Set</b>

As the new year approaches, get ready to **indulge your dive dreams** with gifts to **start the year off with a bang**. You've worked hard, set goals and achieved them, so now you can enjoy the **New Year, New You, New Dive**.

## Who is On-Target STAR!



**Angel Garner**

ALREADY A DIAMOND STAR -  
\$3000 wholesale credits



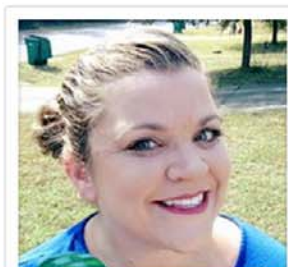
**Tana Rooker**

\$831 away from Sapphire  
Star



**Tristan Edge**

\$1039 away from Sapphire  
Star



### Courtney Fredrickson

\$1130 away from Sapphire Star

### Terry Kennedy

\$1144 away from Sapphire Star

### Brianna Sturgeon

\$1189 away from Sapphire Star

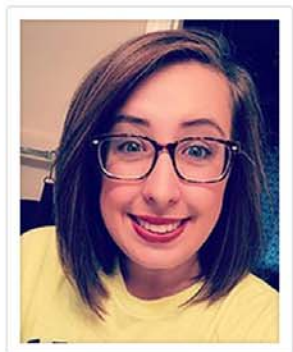
## Greater Together Emerging Leaders

### Team Leaders

### Alicia Henson

As a Team Leader, you may enjoy

- 5+ Active Personal Team Members
- Product Sales & Reorders
- 4%, 9% or 13% Personal Team Commissions
- Team Building Bonuses
- Eligible to go on-target for Chevy Cruze
- Eligible to wear Red Jacket



### Tristan Edge

As a Team Leader, you may enjoy

- 5+ Active Personal Team Members
- Product Sales & Reorders
- 4%, 9% or 13% Personal Team Commissions
- Team Building Bonuses
- Eligible to go on-target for Chevy Cruze
- Eligible to wear Red Jacket

### Star Team Builder



### Shelli Hibberd

As a Star Team Builder, you may enjoy

- 3-4 active personal team



### THIS COULD BE YOU



### Carolyn Booher

As a Star Team Builder, you may enjoy

- 3-4 active personal team

members

- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.

members

- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.



## Senior Consultants

- Kristi Stamper-Kerchee
- K.K. Tester
- Sharla Sharp
- Marie Flores
- Jordan Hodgden
- Mahtab Doty

## New Team Members

- Angel Garner - Alicia Henson's Team
- Elise Jasper - Tristan Edge's Team
- Tana Rooker - Tristan Edge's Team
- Brianna Sturgeon - Tristan Edge's Team
- Leslie Wakefield - Tristan Edge's Team



## Happy Birthday!

- Patty Chan - October 1
- Moriah Montez - October 1
- Alejandra Sanchez - October 1
- Deanna Mcneill - October 2
- Clare Nolen - October 20
- Rebecca Davila - October 25
- Carolyn Booher - October 26
- Erin Adair - October 28
- Heather Seay - October 28
- Tristan Edge - October 31



## Happy Anniversary!

- Eilda Pacheco - 1st Year
- Christine Araiza - 1st Year
- Mary Pearce - 1st Year
- Iasmine Galindo - 1st Year

- Jasmine Gaudin - 1st Year
- Alejandra Sanchez - 2nd Year
- Theresa Leflore - 2nd Year
- Laurie Tester - 3rd Year
- Tasha Kellough - 4th Year
- Ricarda Salinas - 4th Year
- Brittany Medina - 6th Year
- Rene Underwood - 6th Year
- Carolyn Booher - 7th Year
- Shelli Hibberd - 8th Year
- Terri Kennedy - 8th Year
- Erica Sterling - 8th Year



## Greater Together Resources

 Facebook

Please check out our unit website for great resources like training, tracking sheets, upcoming events and promotions! Stay connected on a daily basis by joining our Greater Together FB and Voxer Groups!

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 [filkinsarea.weebly.com/](http://filkinsarea.weebly.com/)