

Greater Together

Septemeber 2016 Newsletter

Sales Director *Shelly Filkins*
 Shelly's Cell: 405.283.6899
 Monday night live:
 Studio E
 1528 SW 89th, OKC OK 73159

September 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
SEPTEMBER TEAM BUILDING PROMOTION Team building IS dream building! New consultants can receive a FREE Microdermabrasion Set AND 1 year FREE personal website with qualified order. See InTouch for details!				1	2	3
4	LABOR DAY NO MEETING	6	7	8	9	10
11	NOW Night 6:30 Eve Centre \$\$ Consultants	Mary Kay 53rd Anniversary	Star Consultant Qtr 1 Ends	Stacy James Advance your life, Advance your business Towers Hotel 7PM	WINTER "The Look" Enrollment begins	17
18	Pacesetters 6-6:30 Skin Care Studio E	20	21	22	23	24
25	Pacesetters 6-6:30 Skin Care Studio E	27	28	29	30	

Million \$\$ Message
 641-715-3900 Ext 44336#
 Monday-Saturday

Stuff You Should Know!
 -Embrace your dreams challenge!
 Check InTouch for details

Unit Website:
www.filkinsarea.weebly.com
Area Website:
www.nsdstacyjames.com

DON'T MISS NEW MONDAY NIGHT LIVE!

STUDIO  E!

1528 SW 89th, OKC, OK 73159

OKC Advancing Workshop

*Advancing Your Business &
 Advancing your Life Workshop*

Thursday
 Sept 15th, 2016
 2:00 - 5:00 PM Director Specialized

Strength Finder Training

7:00 PM Advancing Your Life Workshop
for Directors & Consultants (Guests are welcome)

Cost: Payable at the door
Directors Workshop: \$5
Evening Workshop: \$10 (Guests are free)

Tower Hotel
3233 NW Expressway
Oklahoma City, OK

Stacy James

Mary Kay Inner Circle
Executive Senior National Sales Director

Top 10 National in the Nation

International Trainer and Inspirational Speaker



Embrace Your Dreams Challenge

July 1, 2016 – June 30, 2017

Get the year of your dreams off to a great start with this yearlong challenge! Each month during the year that you place a \$600* or more wholesale Section 1 order, you can receive a gorgeous bracelet** with a quote that reflects Mary Kay Ash's legacy of love.

You can earn a total of 12 stackable inspirational bracelets, adding up to what could be your best year ever!

What You Believe, You Can Achieve!

The July bracelet features this Mary Kay Ash quote: "What You Believe, You Can Achieve." With an elegant script font, the silver-toned bracelet is embellished with Mary Kay Ash's signature on the inside.

Why not get your Seminar year off to a great start by earning this first bracelet,** and set your goal to earn all 12? One bracelet instantly represents your ability to earn up to 50 percent profit. Three bracelets earned in one quarter qualifies you as a Sapphire Star Consultant. Earn 12 bracelets, and you're on your way to consistent bookings, increased sales and building the business of your dreams.

Each month during the year that you place a \$600* or more wholesale Section 1 order, you can receive a gorgeous bracelet** with a quote that reflects Mary Kay Ash's legacy of love.



place a cumulative \$600* or more wholesale Section 1 order, you can receive this gorgeous bracelet with a quote that reflects Mary Kay Ash's legacy of love.



embrace
YOUR DREAMS



I can love the life I live.
#MyMKLife

FREE* Product Bonus for New Independent Beauty Consultants

When you start a Mary Kay business this September, you'll receive FREE products! This offer can help you start experiencing the flexibility and income that comes with being an Independent Beauty Consultant with one of our skin care specialists.

Purchase Your Starter Kit.
The Starter Kit is more than a bag. It's a beginning! For only \$100, you'll receive key business builders such as retail-sized products for sampling and literature that can help you start earning money right away.

Receive a FREE TimeWise® Microdermabrasion Plus Set.
When you start your business in September, you'll receive this retail-sized power pair, a staple at Mary Kay® skin care classes. It is a foolproof way to help your customers fall in love with Mary Kay!

Ask me your Independent Beauty Consultant how to get started today! **MARY KAY®**

*This shipping handling and tax.

Queen of wholesale, Terri Kennedy!



Terri had \$983 wholesale for the month of August!

Consultant	Whsle
1. Terri Kennedy	\$983
2. Tristan Edge	\$978
3. Shelli Hibberd	\$891
4. Alicia Henson	\$604
5. Kristi Kerchee-Stamper	\$601

Consultant	Whsle
6. Adrienne Jaworski	\$489
7. Carla Newton	\$437
8. Maylene Sorrels	\$373
9. Rhonda Veazey	\$352
10. Rene Underwood	\$326

Queen of Recruiting, Tristan Edge!



Tristan Earned a Bronze Medal with 3 New Recruits in August!

MARK YOUR CALENDARS, James Area Fall Advance!

ROCK STAR NATION
OCTOBER 14-16, 2016
HILTON HOTEL, 8801 NW 112 St., KANSAS CITY MO

CONSULTANTS
CONSULTANT LUNCHEON | SATURDAY
All consultants who complete 30 Faces/10 Marketing Plans in August & September will be invited to an Elite Luncheon with Stacy.

EXCLUSIVELY for EMERGING LEADERS | SATURDAY
All Team Leaders & above are invited to an exclusive mentoring session with Stacy!

DIRECTORS-IN-QUALIFICATION
All DIQs will be invited to a Special Power Hour with Stacy in her Suite!

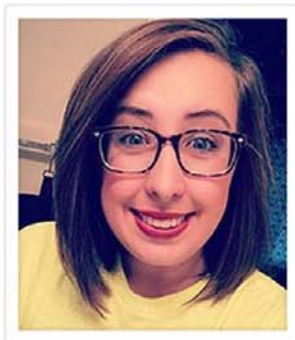
DIRECTORS
DIRECTOR DESSERT | THURSDAY
When you complete 20/20 or 40 Faces/Marketing Plans in August & September you will be invited to Share dessert with Stacy and special guests in her Suite!

WINNERS LUNCHEON | FRIDAY
For all Directors who are On Target for any of the Courts by September 30.
:: Court of Sharing : 6 Personal Qualified ::
:: Court of Sales : \$10,000 Retail ::
:: Circle of Achievement : \$75,000+ Retail ::
:: Half Million : \$125,000+ Retail ::
:: Circle of Excellence : \$160,000+ Retail ::

Star Consultant Program!

June 16th - September 15th

Who's A STAR!



Tristan Edge

Emerald STAR \$4,007 with
\$600 Team Building Credit -
\$4,607



Terri Kennedy

Sapphire Start - \$2,134



Shelli Hibberd

Sapphire Star - \$2,049





Sarah Cone

Sapphire Star - \$1,931

Who's On Target!



Kristi Kerchee-Stamper

\$1,503 - \$297 away from Sapphire



Alicia Henson

\$1,345 - \$455 away from Sapphire

Greater Together Emerging Leaders

Star Team Builder



Kristi Kerchee-Stamper

As a Star Team Builder, you may enjoy

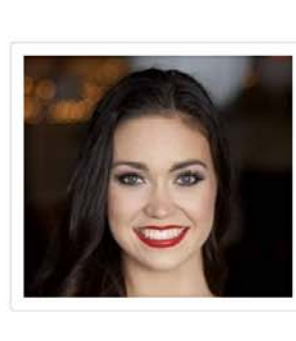
- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team



Shelli Hibberd

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team



K.K. Tester

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team

Member

- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.

4-5 active personal team commission

- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.

3-4 active personal team commission

- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.



Carolyn Booher

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.



Tristan Edge

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.



This Could Be YOU!

As a Star Team Builder, you may enjoy

- 3-4 active personal team members
- Product sales and reorders
- Team-Building bonus on your 4th qualified Team Member
- 4% personal team commission
- Eligible to wear red jacket
- Receive \$50 rebate on the purchase of the official red jacket available only from Mary Kay Inc.



Senior Consultants

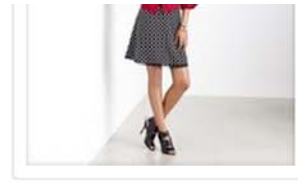
- Alicia Henson
- Mahtab Doty
- Jordan Hodgden
- Terri Kennedy
- Amie Vasquez
- Brandi Hunter
- Sharla Sharp
- Marie Flores

New Team Members

- Kailey Anthony - Tristan Edge's Team



- Katelyn Dixon - Tristan Edge's Team
- Kelsey Saunders - Tristan Edge's Team



Happy Birthday!

- Sarah Cone - September 7
- Shiela Gilley - September 10
- Karla Montelongo - September 10
- Alicia Saldana - September 12
- Savina Afonso - September 13
- Kaci Edwards - September 16
- Julie Needham - September 16
- Brandi Limbaugh - September 25
- Kailey Anthony - September 27
- Jennifer Loncon - September 27
- Kathy Mitchell - September 28
- Sarah Thiel - September 29



Happy Anniversary!

- Heather Pack - 1st yr
- Audery Walters - 1st yr
- Crystal Calzoncit - 1st yr
- Laura Culp - 1st yr
- Heidi Richardson - 1st yr
- Alana Duren - 1st yr
- Darah Hudson - 1st yr
- Alicia Saldana - 1st yr
- Kerri Hudson - 2nd yr
- Jennifer Loncon - 2nd yr
- Julie Needham - 4th yr



Greater Together Resources

 Facebook

Please check out our unit website for great resources like training, tracking sheets, upcoming events and promotions! Stay connected on a daily basis by joining our Greater Together FB and Voxer Groups!

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 405.283.6899

 filkinsarea.weebly.com/